



May 3rd to 5th 2017, London, Park Plaza Riverbank, UK

**AFSIC ANNUAL
CONFERENCE** **2017**



CONFERENCE AGENDA

CONFERENCE AGENDA - WEDNESDAY 3RD MAY 2017

ROOM 1	
14h00 - 14h10	KEYNOTE
14h10 - 14h20	KEYNOTE
14h20 - 15h00	<p>PANEL DISCUSSION - INVESTMENT OPPORTUNITIES IN NORTH AFRICA'S FINANCIAL SERVICES SECTOR</p> <p>Mohamed Araar Deputy Director of Private Financing and International Relations - Central Bank of Tunisia, North Africa Mehdi Benbachir Head of Investment Banking - Societe Generale, Morocco Hassan Samir Farid Managing Director - Prime Securities, Egypt Youcef Ghoula Directeur General Adjoint - BNP Paribas Algeria Dr. Suzan Hamdy Ph.D Director of Capital Markets Group, Senior General Manager and Member of the Executive-Committee - Banque Misr, Egypt</p>
15h00 - 15h40	<p>PANEL DISCUSSION - INVESTMENT OPPORTUNITIES IN EAST AFRICA'S FINANCIAL SERVICES SECTOR</p> <p>Kenneth Ibbett Special Investment Adviser - Pearl Capital Partners Limited, Uganda Keith Kalyegira Chief Executive Officer - Capital Markets Authority Uganda Sean Keough Financial Director - Ethiopia Investments Limited, Ethiopia Elizabeth Nkukuu Senior Partner & Chief Investments Officer - Cytonn Investments, Kenya Graham Parrott Managing Director - Ethiopia Investments Limited, Ethiopia Lee C. Sorensen Director - Shuraako, Somalia</p>
15h40 - 16h10	NETWORKING BREAK - Sponsored by CDC
16h10 - 16h50	<p>PANEL DISCUSSION - INVESTMENT OPPORTUNITIES IN SOUTH AFRICA'S FINANCIAL SERVICES SECTOR</p> <p>Benson Gasura Managing Director - FBC Securities Pvt Ltd, Zimbabwe Thierry Hugnin Co Founder and Managing Partner - Kibo Capital Partners, Mauritius Jito Kayumba Partner - Kukula Capital Plc, Zambia John Legat CEO and lead fund manager - Imara Asset Management Nicole Maske Chief Executive Officer - Eos Capital (Pty) Ltd, Namibia</p>
16h50 - 17h30	<p>PANEL DISCUSSION - INVESTMENT OPPORTUNITIES IN WEST AFRICA'S FINANCIAL SERVICES SECTOR</p> <p>Elie Aloko Africa Equity Analyst - Robeco Institutional Asset Management (Rotterdam) Dr. Claudius P. Bart-Williams Group Chief Executive - Pennarth Greene, Sierra Leone Ababacar Diaw Director - Impaxis Capital, Senegal Oluwatoyin Sanni Group CEO - United Capital Plc, Nigeria</p>
19h20 - 22h00	Meet African Dealmakers Networking Event, Houses of Parliament, London. Entry for Registered Ticketholders only. See www.afsic.net for more details and registration
17h00	END

CONFERENCE AGENDA - THURSDAY 4TH MAY 2017

ROOM 1	
09h00 - 09h20	KEYNOTE
09h20 - 09h40	WHAT TO MAKE OF MULTISPEED GROWTH IN SSA IN 2017 David Cowan , Managing Director and Africa Economist, Citibank
09h40 - 10h00	AN OVERVIEW OF TANZANIA'S FINANCIAL SECTOR John Baptist Rugambo Company Secretary and Director of Corporate Affairs - CRDB Bank Plc Tanzania
10h00 - 10h20	PRIVATE EQUITY AND BANKING Mark Richards Chairman - Exotix
10h20 - 10h40	IMPACT OF USD SCARCITY ON AFRICAN BANKS AND HOW THIS MAY IMPACT RATINGS John Gibling Managing Director - S&P Global Ratings
10h40 - 11h10	NETWORKING BREAK - Sponsored by CDC
11h10 - 11h30	OPPORTUNITIES FOR FINTECH INVESTMENTS IN AFRICA Jan-Erik Behrens Executive Director, Transaction Advisory Services - EY Fadzayi Musanhu Research Analyst - EY
11h30 - 11h50	SOLO
11h50 - 12h10	SOLO
12h10 - 12h50	PANEL: DO UNICORNS EXIST IN AFRICA? WHERE'S THE NEXT BIG INVESTMENT WIN IN FINTECH? An examination of recent developments in the Fintech space and how they may apply in the African context – A review of some of the common pitfalls for investors looking to invest in the sector – An overview of investment opportunities in the Fintech space – The impact of Fintech on the more traditional African financial services industry Tshidi Hagan Senior Investment Analyst, Africa Strategic Investment Fund - Old Mutual Emerging Markets, Sub Saharan Africa Andrej Machacek Co-Founder & Managing Partner - Progression Africa, East & Southern Africa Michael Pearson Founder and CEO - Clarus Investments, Africa Daniel Waldron Digital Finance Consultant - CGAP, East Africa Nadia van de Walle Financial Inclusion in Africa Program Manager, Accion - The Center for Financial Inclusion Denis Moniotte Chief Innovation Officer & CTO - Baobab by Microcred, Pan-African
12h50 - 14h00	NETWORKING LUNCH
14h00 - 17h10	INVESTING IN AFRICA'S FINANCIAL SECTOR FRONTIER Sponsored by FSD Africa Promoting Financial Inclusion and Capital Market Development in Africa's Frontier Markets
14h00 - 15h40	SPOTLIGHT ON INVESTMENT OPPORTUNITIES IN THE FINANCIAL SECTOR IN THE DEMOCRATIC REPUBLIC OF CONGO, SIERRA LEONE AND ZIMBABWE Sponsored by FSD Africa Promoting Financial Inclusion and Capital Market Development in Africa's Frontier Markets
15h40 - 16h10	NETWORKING BREAK - Sponsored by CDC
16h10 - 17h10	DIASPORA FINANCE, REMITTANCES, AND LONG-TERM DISPLACED PEOPLE: AN INVESTMENT OPPORTUNITY Sponsored by FSD Africa Promoting Financial Inclusion and Capital Market Development in Africa's Frontier Markets
19h00 - 22h00	NETWORKING EVENT SPONSORED BY TCX, PROPARCO AND BIO
17h00	END

CONFERENCE AGENDA - THURSDAY 4TH MAY 2017

ROOM 2	
09h00 - 09h20	KEYNOTE
09h20 - 09h40	KEYNOTE
10h40 - 10h00	SHORT TERM FINANCE OFFERINGS AVAILABLE FROM IFC: EXPERIENCE AND CHALLENGES Alain Nounke Principal Banking Specialist, Global Financial Institutions Group - IFC, World Bank Group, Kenya
10h00 - 10h20	Ali Mazanderani Director - Actis
10h20 - 10h40	Ashish Patel Managing Director - The Abraaj Group, Pan-African
10h40 - 11h10	NETWORKING BREAK - Sponsored by CDC
11h10 - 11h30	CO INVESTMENTS SHIFT IN SSA Ibrahim Sagna Head, Financial Advisory - Africa Finance Corporation, Nigeria
11h30 - 11h50	PRACTICAL BANK STRATEGIES IN THE AGE OF DIGITAL DISRUPTION Christian Lim Senior Manager - AfricInvest
11h50 - 12h10	PARTNERING WITH PRIVATE EQUITY FIRMS Souleymane Ba Partner - Helios Investment Partners LLP, Pan-African
12h10 - 12h50	PANEL: WHERE ARE THE BIG WINS IN AFRICA'S BANKING SECTOR? An overview of the listed and unlisted investable universe covering both debt and equity – Investors experience across the African banking sector – An examination of recent legislative challenges experienced across Africa – Analysis of the impact of Africa's economic growth on the banking sector's profitability – Addressing issues relating to FX risk and local currency funding Christoph Diehl Member of Management Board - AccessHolding William Nkontchou Director - ECP Private Equity
12h50 - 14h00	NETWORKING LUNCH
14h00 - 14h20	ADDING VALUE AS A PRIVATE EQUITY MINORITY INVESTOR Stephane Sapor Equity Investment Officer Africa - ResponsAbility Investments AG
14h20 - 14h40	RESPONSIBLE FINANCE – BANKING ON VALUES: WHY ? WHAT? HOW ? Judith Santbergen Senior Investment Officer - Triodos Investment Management, Pan-African Geert Jan Schuite Global Head, Outcomes Management and Strategy - Enclude, Pan-African
14h40 - 15h00	Hemal Mehta Investment Professional VP - Development Partners International
15h00 - 15h40	PANEL: AFRICAN INSURANCE: SET FOR TAKE OFF? An analysis of insurance coverage across the continent, with reference to other emerging areas of the world, and developed markets – An analysis of business growth experiences across the continent – Discussion opportunities in the different sectors of the insurance market – Regional differences important for investors to be cognizant of – Identification of investment opportunities in the sector Babatunde Daramola Executive Director Finance, Systems and Investments - Consolidated Hallmark Insurance Plc, Nigeria Sosthenes Konutsey Head, Corporate Business - Old Mutual Ghana Limited, Ghana Momodou Musa Joof Managing Director/CEO - Jaiz Takaful Insurance Dr. Matt Lilley CEO Africa - Prudential plc, Africa Hamou Ninouche Senior Insurance Executive - Algerian Insurance Company "C.A.A.T", Algeria Judith Tyson Research Fellow - The Overseas Development Institute (ODI)
15h40 - 16h10	NETWORKING BREAK - Sponsored by CDC
16h10 - 16h30	AFRICA'S FINANCIAL SECTOR – THE ALTERNATIVE VS TRADITIONAL DISTRIBUTION MODELS Patrick Duff Director of Investments - Leapfrog Investments
16h30 - 16h50	SOLO
16h50 - 17h10	SOLO
19h00 - 20h00	NETWORKING EVENT SPONSORED BY TCX, PROPARCO AND BIO
17h00	END

CONFERENCE AGENDA - FRIDAY 5TH MAY 2017

ROOM 1	
09h00 - 09h20	KEYNOTE
09h20 - 09h40	FROM BRICKS TO DIGITAL Ineke Bussemaker Managing Director, NMB PLC, Tanzania
09h40 - 10h00	DEEPENING THE FINANCIAL SERVICES SECTOR IN AFRICA K.C. Li Group Chairman - SBM Holdings Ltd, Mauritius
10h00 - 10h40	PANEL: LOCAL CURRENCY – FRIEND OR FOE?...WAYS TO MITIGATE CURRENCY RISK FOR INVESTORS IN AFRICA'S FINANCIAL SERVICES SECTOR An overview of recent FX issues across the continent – An analysis on the impact of current movement on African financial services companies' balance sheets and income statements – Cost implications of FX movements on investment returns – Ways in which to Mitigate local currency risk – The upside – benefiting from periods of severe exchange rate movements Douglas Bennet Deputy Head, GuarantCo - Frontier Markets Fund Managers Per van Swaay Senior Vice President - The Currency Exchange Fund (TCX) Hoda Atia Moustafa Local Currency Panel, Africa Regional Head - World Bank
10h40 - 11h10	NETWORKING BREAK - Sponsored by CDC
11h10 - 11h30	THE AFRICA OPPORTUNITY: BALANCING RISK AND REWARD Paul Cardoen , CEO, FBN Bank UK
11h30 - 11h50	BUILDING THE BEST AFRICAN BANK John Paul Crutchley , Head of Investor Relations, Atlas Mara
11h50 - 12h10	SOLO
12h10 - 12h50	PANEL: ISSUES AND OPPORTUNITIES SURROUNDING RAISING DEBT FOR AFRICAN FINANCIAL SERVICES COMPANIES BOTH WITHIN AFRICA AND EXTERNALLY An examination of foreign appetite, and trends towards African Financial Services Debt Issuance – The development of Local Debt Capital Markets and The role that these Markets can play in providing Debt Capital – Issues relating to structuring Debt Issues that have arisen as a result of the recent slowdown in some African economies – Structure of demand from Continue Reading » Bunmi Akinremi Deputy Group CEO/MD, Investment Banking - United Capital, Pan-African James Doree Managing Director - Lion's Head Global Partners, Pan-African Ed Higenbottam Managing Director - Verdant Capital, Pan-African Ashwin Mahabaleswara CFA, CIM Director - Debt Investments RM - Asia, Africa and the Middle East - DWM Asset Management, LLC, Pan-African James Marshall Executive Director - JP Morgan, London H. John Wilson Manager - IFC Financial institutions Group, Sub-Saharan Africa
12h50 - 14h00	NETWORKING LUNCH
14h00 - 14h20	WHY IS THE STOCK EXCHANGE OF MAURITIUS AN ATTRACTIVE CAPITAL-RAISING, LISTING AND TRADING PLATFORM FOR AFRICA FOCUSED COMPANIES Sunil Dutt Benimadhu Chief Executive - Stock Exchange of Mauritius
14h20 - 14h40	ACCESS MICROFINANCE HOLDING AG: GROWING STRONGLY IN AFRICA Christoph Diehl Member of Management Board - AccessHolding
14h40 - 15h00	EMBRACING FINANCIAL INCLUSION - OPPORTUNITIES AND CHALLENGES Chris Lowe , Group Managing Director, Letshego Holdings. Pan Africa
15h00 - 15h40	INVESTING IN MICROFINANCE INSTITUTIONS, A DETAILED INVESTIGATION OF THE OPPORTUNITY AND RISK Continued on next page

CONFERENCE AGENDA - FRIDAY 5TH MAY 2017

ROOM 1 - continued	
15h00 - 15h40	<p>PANEL: INVESTING IN MICROFINANCE INSTITUTIONS, A DETAILED INVESTIGATION OF THE OPPORTUNITY AND RISK</p> <p>Discussion about the historic experience of investing in Africa's MFI's – Recent trends in the MFI industry affecting Investors – Application of technology to reduce the risk of fraud within the sector – Discussion of differences between geographical areas of Africa – Identification of investment opportunities in the MFI sector</p> <p>Abhishek Agrawal Country Director – India - Accion Orsolya Farkas Senior Equity Investment Officer - Triple Jump Thomas L. Ferré Private Equity Manager - MicroVest Capital Michael Hoelter Director & Portfolio Manager - Deutsche Bank Gregoire Lecomte Group Head of Treasury - Microcred Group</p>
15h40 - 16h10	NETWORKING BREAK - Sponsored by CDC
16h10 - 16h30	<p>INVESTMENT OPPORTUNITIES IN THE NIGERIAN ECONOMY</p> <p>Emeka Okonkwo Executive Director, Corporate, International, Investment Banking and Treasury - Union Bank, Nigeria</p>
16h30 - 16h50	SOLO
16h50 - 17h10	SOLO
17h10	END

CONFERENCE AGENDA - FRIDAY 5TH MAY 2017

ROOM 2	
09h00 - 09h20	KEYNOTE
09h20 - 09h40	KEYNOTE
09h40 - 10h00	IDENTIFYING THE OPTIMAL CAPITAL STRUCTURE FOR FINANCIAL INSTITUTIONS Philip Hopkins , Director of Investments, Africa, Equator Capital Partners LLC
10h00 - 10h20	MAURITIUS FOCUSED PANEL Prashant Calcuttea Lead Audit & Advisory Partner - RSM Mauritius Thierry Koenig Director - ENSafrica, Mauritius Renaud Lagesse Managing Director - Confident Asset Management Limited Rajiv Lutchmiah Co--Founder/ CEO - LCF Securities Ltd
10h40 - 11h10	NETWORKING BREAK - Sponsored by CDC
11h10 - 11h30	BUILDING CONFIDENCE IN INFRASTRUCTURE FINANCING IN FRAGILE STATES David White , Chairman, The Emerging Africa Infrastructure Fund Sub-Saharan
11h30 - 11h50	RE-EVALUATING THE AFRICAN INVESTMENT LANDSCAPE Joseph Rohm , Managing Director, Adventis Limited
11h50 - 12h10	SOLO
12h10 - 12h50	WORKSHOP: MEET THE DEVELOPMENT FINANCE INSTITUTIONS, AFRICA'S LONGSTANDING GROWTH PARTNERS Meet the Financial Services Investment Team from leading Development Financial Institutions – Learn more about the DFI's historic investments in the sector, and their experience gained from these investments – Get clarity on where the DFI's see investment opportunities and each DFI's investment objectives – Understand each DFI's investment priorities and where your business may fit – Learn how Continue Reading » Matthias Adler Head of Division, Infrastructure, Financial Sector West Africa and Madagascar - KfW Group, West Africa Guillaume Barberousse Responsable Banques et Marchés Financiers – Head of FI - Proparco John Kristensen Senior Investment Manager, Head of Fund Investments - Swedfund International Megan Rapp Africa Team Leader - USAID Development Credit Authority Bas Rekveld Manager Financial Institutions Africa - FMO Antti Urvas Associate Director - Finnfund (Finnish Fund for Industrial Development)
12h50 - 14h00	NETWORKING LUNCH
14h00 - 14h20	TOPIC TO BE ADVISED Laureen Kouassi-Olsson , Financial Sector Head, Amethis Finance
14h20 - 14h40	SOLO
14h40 - 15h00	SOLO
15h00 - 15h40	PANEL: HOW TO MAKE SUPERIOR RETURNS FINANCING AFRICA'S AGRICULTURAL SECTOR Africa's Population is forecast to grow massively over next 100 years – The continent needs a vibrant agricultural sector – Agriculture is at a turning point with large scale urbanisation, and move to more efficient farming methods – Experience of lending and investing in the sector – Ways of making superior returns in the sector Maxime Bouan Regional Manager - Africa & MENA - BlueOrchard Finance Ltd Wangwe Richard Head Agribusiness Uganda - Stanbic Bank Uganda Ltd, Uganda Bennie van Rooy Chief Financial Officer – Land Bank - Land & Agricultural Bank of South Africa Cobus Visagie Managing Director - Africa Merchant Capital, Sub-Saharan Africa
15h40	END



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